David Hudnut MA, International Business

Professional Experience

David Hudnut, intercultural management consultant, has been living in, and working throughout Europe for the last twelve years. After living in Germany for 11 years he now lives in Spain. David draws upon many years experience in industry and finance working for companies based in Europe and North America. He has worked in strategic planning, product management, sales (sales, sales management and training), has implemented customer service initiatives, culture change initiatives, and fostered customer



centered "solution" work. For a large, German multinational company he was in charge of all intercultural communication training on the Germany/USA interface. In Spain he often works in cooperation with the Instituto de Empresa Business School as an Associate Professor.

David's primary focus is helping people work together effectively. His work revolves around the "human capital factor." He supports individuals and groups, in both seminars and personal coaching, as they work to unlock individual, group and team effectiveness across national and corporate cultures. Individuals composing mono- and multicultural work groups and teams are guided toward solving problems of knowledge transfer and synthesis, enabling them to successfully tap into the maximum potential that is present – but hidden – in the unique human constellation of their group or team. Groups that make this transformation and learn to activate their "Complex Intelligence" obtain profound leverage to gain competitive advantage for their companies.

Areas of Expertise

Process Consulting and Training

Change Management / Transition Coaching

Personal and team mastery work

Knowledge Economy work force "retooling"

Key competency building: self-directed learning, responsibility, taking initiative, innovation, emotional intelligence

Cross-cultural conflict and general work group conflict resolution / management

Multicultural Team Work

Executive coaching

Leadership training (for example: Assessing and Refining Your Leadership Style)

Dialogue (D. Boehm) and Appreciative Inquiry

World Café Hosting, other Open Space technologies

Pressure Management Indicator, certified facilitator

Competency Based Behavioral Interview (training and implementation)

Working Languages: English (native) – German – French – Spanish

Customers include: BMW, Bosch-Rexroth, Degussa, Deutsche Bank, E-On, Ford, HypoVereinsbank, Siemens Power Generation, Siemens Business Services, ZF

Contact Information	
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